

# DUMITRU CHIS

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## OBJECTIVE

Management position encompassing proven skills of ORGANIZING, PLANNING, DIRECTING, and CONTROLLING in an organization with national or international scope with specific focus in production field, the following areas would be of interest: Maintenance management, Environmental Engineering, Manufacturing Engineering, Plan Engineering, Project Management, Development Engineering and Fault Analysis.

## QUALIFICATION AND BACKGROUND

33 + Years of progressive experience in:

- Organizing various new departments within companies such as: marketing, financial and accounting departments.
- Planning budget and marketing strategies.
- Directing executions of new products.
- Controlling capital and increasing profit.
- Evaluating personnel performances and the impact of new designs on project deliverables.
- Managing company wide projects.

## CORE COMPETENCIES

Senior Engineer  
Fault Analysis Manager  
General Manager  
Asset Management

Senior Project Manager  
Cross functional Teams  
Director of Manufacturing  
Maintenance Management

Manufacturing Engineer  
Manufacturing Engineer  
Multi-Site operation Manager  
PM Pillar Leader

## ACHIEVEMENTS

ORGANIZED and DIRECTED the development and expansion of Holding CAIC Berzovia in Eastern Europe. Recruited new engineers, accountants, and technicians. TRAINED new personnel. EVALUATED the timing of resource needs. ORGANIZED new marketing departments within. **Results:** Increased the growth of the company by 80%, which included an addition of 48 farms, 3 food-processing plants, and a marketing department that handled \$40,000,000 in business.

PLANNED budget and marketing strategies that increased the profit of the company within the first year. Came up with a plan that would develop an integrated type company. Analyzed market value and potential. Evaluated different alternative solutions. **Results:** The Company showed a 5% profit at the end of first financial year.

ORGANIZED the expansion of CAIC Berzovia. DEVELOPED a three-year plan to expand the company's domain from production only to production and distribution. ANALYZED the marketing area as well as availability of specialized chain stores. RESEARCHED the target market in surrounding areas. **Results:** Opened 14 new specialized stores in the SW of Romania.

CONTROLLED and MANAGED personnel of 648 including eight senior managers / account executives. Trained consultants, system engineers and marketers. MANAGED finance and planning personnel in upkeep of 48 co-located operating sites. Oversaw a budget in assets including base infrastructure. **Results:** Reduced time spent on quality assurance and regulatory expenses.

DEVELOPED a three-year business plan for JOE that would increase the value on the Romanian market. Optimized the performance management system which improved the operational department. Expanded the company's relations with foreign suppliers. **Results:** Gained 50% in productivity within 2 years.

# DUMITRU CHIS – EXPERIENCE

## **MAINTENANCE MANAGER**

Mondelez Canada

**2024-present**

Story unfolding:

- Oversee maintenance operations to ensure equipment reliability and efficiency, while leading a team to manage preventive and corrective maintenance, enhance process improvements, and reduce downtime. I ensure strict adherence to health, safety, and environmental regulations, and manage maintenance budgets to control costs.

## **MANAGER, FACILITY AND MAINTENANCE**

Jones Healthcare Canada

**2022-2024**

- Responsible for leading and overseeing the maintenance and facilities teams to ensure the safe, efficient, and effective upkeep, repair, and replacement of plant equipment, utilities, and systems.
- Collaborated closely with the production team to meet schedules and maximize machine uptime, ensuring that production started and completed on time.
- Supported key projects that enhanced profitability and aligned with the organization's strategic goals. Compliance with organizational, regulatory, and legislative standards was a critical aspect of this role.

## **MAINTENANCE & FACILITY MANAGER**

Piramal Healthcare Canada

**2021-2022**

- Generating Maintenance Department business plan to help move on from reactive maintenance to predictive maintenance;
- Providing guidance and direction for the maintenance plan implementation;
- Implementing CMMC Program for maintenance and inventory control to change the paper-based system to computerized system;
- Writing PM Program and preventive maintenance for all equipment including job AIDs for each major maintenance process;
- Offering guidance and leadership for maintenance personal, coaching and training technicians to prepare them for maintenance licence exam;
- Developing reliability plans to increase the uptime of the equipment, resulting in 20% reduction of downtime in equipment breakdown in the first 6 months;
- Conducting asset criticality assessment;
- Managing maintenance budget and capital planning budget;

## **MAINTENANCE MANAGER**

Sofina Foods Inc.

**2019-2021**

- Oversaw maintenance inventory control, management of equipment breakdowns and preventative maintenance program while establishing quality and cost standards;
- Lead all the activities of the Plant Maintenance department ensuring short and long-term operational plans, objectives, requirements and standards are met;
- Provided leadership and direction to Maintenance personnel ensuring consistent quality of work, attainment of safety and productivity standards;

- Directed maintenance activities at the Plant ensuring that disruption to production was minimized and maintenance expenditure was maintained within establish cost parameters;
- Ensured implementation of the Prevention Maintenance Program with focus on preventing the plant from equipment breakdowns, and that the PMP was applied to all equipment;
- Ensured adherence to company safety standards, policies and procedures;
- Worked with Plant Manager and Engineers to oversee construction and expansion projects.

## **DIRECTOR OF ENGINEERING AND MAINTENANCE**

Tiffany Gate Foods

**2018-2019**

### **HIGHLIGHTS and RESULTS:**

- Changed the culture within maintenance department from reactive to proactive service department with strong orientation for safety, food safety, and customer satisfaction;
- Led countless projects to renovate the plant and install new equipment without interrupting manufacturing process;
- Introduced timely communication and reporting with all departments in order to maximize the production time, and to follow the GMP rules and food safety requirements;
- Implemented Manager Plus, CMMC Program for maintenance, inventory control and preventive maintenance system, resulting in 20% procurement and parts cost reduction;
- Managed maintenance and engineering for 3 different sites with over 300 employees;
- Scheduled trades as well as staff around manufacturing activities with a proper approval from QA regarding food safety concern;

## **MAINTENANCE MANAGER**

Maple Leaf Foods

**2016-2018**

### **HIGHLIGHTS and RESULTS:**

- Slashed downtime from 27% to 4.6% by implementing world-class maintenance tools such as breakdown analysis, root cause analysis, TPM, and strong planning-scheduling process;
- Increased planned maintenance from 36% to 68% by introducing a 52-week maintenance plan, daily maintenance plan and scheduling meeting;
- Increased cost control and managed budget by reducing labour and parts cost by 20% over six months, and by reducing contractors' cost by 65%;
- Increased wrench time with 20% by training maintenance trades, and increased skills level after I conducted trades performance review, and developed a training plan based on results;
- Coordinated activities with Plant Operations Departments, participated in objective setting, and planned development and performance reviews of plant performance;

## **MAINTENANCE MANAGER**

Mondelez International

**2014-2016**

### **HIGHLIGHTS and RESULTS:**

- Increased availability from 78% to 95% using Maintenance preventive and proactive tools like vibration analysis, breakdown analysis, root cause analysis, TPM and lean manufacturing principles;
- Changed the existing reactive culture of maintenance department, resulting in increased planned maintenance from 6% to 84% as result of a robust 52-week maintenance plan;
- Unprecedented reduction of unplanned downtime and emergency from 27% to 1.18%;
- Cut maintenance cost drastically by establishing valuable vendor and subcontractor contacts within the maintenance department, minimized the need of overtime work to a maximum of 20%, eliminated yearly shutdown for repairs that resulted in a 20% labour and parts reduction cost, and slashed contractor's cost by 85%;

- Implemented a comprehensive maintenance and safety program, established short and long-term safety goals;
- Implemented strong GMP control procedures;
- Introduced and conducted employee performance review and skills matrixes that allowed me to develop a training program for trades;
- Coached trades to improve and learn new skills, and coached 12 mechanical and electrical Apprentices;
- Introduced the principles of loss analysis control and zero loss, prepared reports, analyzed data, made recommendations for improving plant operations, and solved maintenance and non-maintenance related problems;

## **MAINTENANCE MANAGER**

Canada Fibers Ltd.

**2011-2014**

### **HIGHLIGHTS and RESULTS:**

- Reduced drastically the production downtime from 27% to 7% by introducing strong planning and scheduling tools, such as a 52-week plan, daily maintenance reviews and Preventive Maintenance Inspection;
- Established valuable vendor and subcontractor contacts within the maintenance and recycling industry, which resulted in a 50% labour and parts reduction cost over six months;
- Prepared reports, analyzed data, made recommendations for improving plant operations, and solved maintenance-related problems;
- Maintained records and tracked work orders and spare parts, and maintained history of equipment and others through computerized system;
- Coordinated activities with Plant Operations Departments, participated in objective settings, planned development and performance reviews of plant performance;
- Initiated, implemented, and managed the plant maintenance program based on best practices in the recycling industry;
- Implemented a comprehensive maintenance and safety program, as well as established short and long-term safety goals;

## **PLANT ENGINEER MANAGER**

T.A. Industrial Ltd.

**2003-2011**

### **HIGHLIGHTS and RESULTS:**

- Establish and managed strong relations with customers, guaranteed one-year Warranty for all jobs and equipment delivered, which resulted in a huge increase of number of customers: from 75 to 1500;
- Massively increased customer satisfaction by reducing the job completion time from an average of 21 days to 3 days, as a result of the implementation of a daily, weekly and monthly jobs' completion schedule;
- Tripled the sales due to increased plant performance, complaints reduction and financial control;
- Coached and trained trades and increased wrench time by 80%;

## **EXECUTIVE GENERAL MANAGER**

Seminal Agroprod

**1999-2003**

- Built the Seminal Agroprod Farm Company from the ground up, including partner identification, negotiation, start-up, as well as developed a business strategic/marketing plan;
- Established operational infrastructure and financial agreements;
- Conducted life-style market and consumer research;
- Recruited, trained, and developed a team of local management and staff;
- Directed global operations manufacturing, product management, financial reporting, human resources, information systems and sales/marketing.

## **BUSINESS CONSULTANT**

Joe/Nestle

**1999-2003**

### **HIGHLIGHTS and RESULTS:**

- Developed a three-year business plan for JOE that would increase its value on the Romanian market;
- Led projects focused on operation, management change, process improvement, performance and team solution;
- Optimized the performance management system which improved the operational department;
- Improved integration of quality, operational, and financial information;
- Expanded company's relations with foreign suppliers;
- Gained 50% in productivity within 2 years;

## **EXECUTIVE DIRECTOR**

Holding CAIC

**1991-1999**

### **HIGHLIGHTS and RESULTS:**

- Promoted to hold full responsibility for implementing a turn-around business, and re-engineering of previously unprofitable company;
- Corrected operational issues that negatively affected production, profit, and morale of the employees;
- Oversaw a \$45 million budget and \$92 million in assets including base infrastructure;
- Managed and led a team of 648 employees;
- Financed and planed personnel in 48 co-located operational sites;
- Increased the growth of the company by 80%, which included an addition of 48 farms, 3 food processing plants, and a marketing department that handled \$40,000,000 in business;

## **EDUCATION AND ADVANCED TRAINING**

Graduated from Banat University Romania with **First Class Honours**.

M. Sc., Engineering in Biotechnology and Embriotransfer, Banat University Timisoara, Romania, 1991

Bachelor in engineering Animal Science, Banat University Timisoara, Romania, 1991

2nd major – Pedagogy and Methodology, Banat University Timisoara, Romania, 1991

### **Advanced training in:**

Business Management

Quality Control Management

Negotiation and Communication

### **ADVANCED EXPERIENCE**

Effective ability to work individually as well as in a team;

Working simultaneously on multi-site operations;

Scheduling, team building, operational efficiency, and problem solving.